

Appendix C - Pricing Index
Superior Fiber & Data Services, Inc. - DIR-SDD-1913
Cabling Services (per pull) - Labor Only Price Sheet

The price per cable pull represents all labor to include fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information.

Cabling Services (price per pull)		Zone 4
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
11-50 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
51-100 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
101-200 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
Over 200 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
11-50 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
51-100 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
101-200 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00
Over 200 Pulls		
0-150 Feet		\$40.00
151-300 Feet		\$40.00

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Cabling Services (price per pull)		Zone 4
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$65.00
151-300 Feet		\$65.00
11-50 Pulls		
0-150 Feet		\$65.00
151-300 Feet		\$65.00
51-100 Pulls		
0-150 Feet		\$65.00
151-300 Feet		\$65.00
101-200 Pulls		
0-150 Feet		\$65.00
151-300 Feet		\$65.00
Over 200 Pulls		
0-150 Feet		\$65.00
151-300 Feet		\$65.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$2.40 per ft
151-300 Feet		\$2.40 per ft
11-50 Pulls		
0-150 Feet		\$2.40 per ft
151-300 Feet		\$2.40 per ft
51-100 Pulls		
0-150 Feet		\$2.40 per ft
151-300 Feet		\$2.40 per ft
101-200 Pulls		
0-150 Feet		\$2.40 per ft
151-300 Feet		\$2.40 per ft
Over 200 Pulls		
0-150 Feet		\$2.40 per ft
151-300 Feet		\$2.40 per ft
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$65.00
151-300 Feet		\$65.00
11-50 Pulls		
0-150 Feet		\$45.00
151-300 Feet		\$45.00
51-100 Pulls		
0-150 Feet		\$45.00
151-300 Feet		\$45.00
101-200 Pulls		
0-150 Feet		\$45.00
151-300 Feet		\$45.00
Over 200 Pulls		
0-150 Feet		\$45.00
151-300 Feet		\$45.00

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Cabling Services (per pull) - Labor and Materials Price Sheet

The cost per cable pull represents all materials including cable, electrical boxes, color coded inserts, jacks, patch panels, 66M150 blocks equipped with 89B brackets and/or 110 blocks, wall plates, patch cords, all devices as needed for proper hanging and molding as required. In addition the cost per cable pull represents all labor including fishing walls, running cable through modular furniture, terminating, testing, labeling, and providing certification reports, as-built floor plans, and warranty information. Pricing includes all costs, including conveyances, necessary to complete the project.

Cabling Services (price per pull)		Zone 4
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$185.00
151-300 Feet		\$195.00
11-50 Pulls		
0-150 Feet		\$175.00
151-300 Feet		\$185.00
51-100 Pulls		
0-150 Feet		\$165.00
151-300 Feet		\$175.00
101-200 Pulls		
0-150 Feet		\$150.00
151-300 Feet		\$160.00
Over 200 Pulls		
0-150 Feet		\$145.00
151-300 Feet		\$150.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$205.00
151-300 Feet		\$215.00
11-50 Pulls		
0-150 Feet		\$195.00
151-300 Feet		\$205.00
51-100 Pulls		
0-150 Feet		\$185.00
151-300 Feet		\$195.00
101-200 Pulls		
0-150 Feet		\$180.00
151-300 Feet		\$185.00
Over 200 Pulls		
0-150 Feet		\$170.00
151-300 Feet		\$180.00

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Cabling Services (per pull) - Labor and Materials Price Sheet

Cabling Services (price per pull)		Zone 4
Cat 7 Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$315.00
151-300 Feet		\$325.00
11-50 Pulls		
0-150 Feet		\$305.00
151-300 Feet		\$315.00
51-100 Pulls		
0-150 Feet		\$300.00
151-300 Feet		\$305.00
101-200 Pulls		
0-150 Feet		\$295.00
151-300 Feet		\$300.00
Over 200 Pulls		
0-150 Feet		\$295.00
151-300 Feet		\$300.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$4.10 per ft.
151-300 Feet		\$4.10 per ft.
11-50 Pulls		
0-150 Feet		\$3.40 per ft.
151-300 Feet		\$3.40 per ft.
51-100 Pulls		
0-150 Feet		\$3.40 per ft.
151-300 Feet		\$3.40 per ft.
101-200 Pulls		
0-150 Feet		\$3.40 per ft.
151-300 Feet		\$3.40 per ft.
Over 200 Pulls		
0-150 Feet		\$3.40 per ft.
151-300 Feet		\$3.40 per ft.
including wall plate, jack and certification report.		
0-10 Pulls		
0-150 Feet		\$225.00
151-300 Feet		\$235.00
11-50 Pulls		
0-150 Feet		\$225.00
151-300 Feet		\$235.00
51-100 Pulls		
0-150 Feet		\$205.00
151-300 Feet		\$215.00
101-200 Pulls		
0-150 Feet		\$200.00
151-300 Feet		\$205.00
Over 200 Pulls		
0-150 Feet		\$200.00
151-300 Feet		\$205.00

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Superior Fiber & Data Services, Inc. DIR-SDD-1913
Cabling Services Price Sheet - STANDARD HOURS

Cabling Services	Zone 4
Cabling Technical Support (hourly rate)	\$40.00
Cabling Systems Design (hourly rate)	\$65.00
Cable Removal	\$32.00

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Superior Fiber & Data Services, Inc. DIR-SDD-1913
Cabling Products Price Sheet

Manufacturer	DIR Customer Discount % off MSRP/List
AMP	20%
Belden	25%
Cablofil	20%
Chatsworth	15%
Commscope	15%
Corning	15%
General	20%
Hoffman	15%
Leviton	15%
Ortronics	15%
Panduit	21%
Superior Essex	17%
Systimax	17%
Uniprise	17%